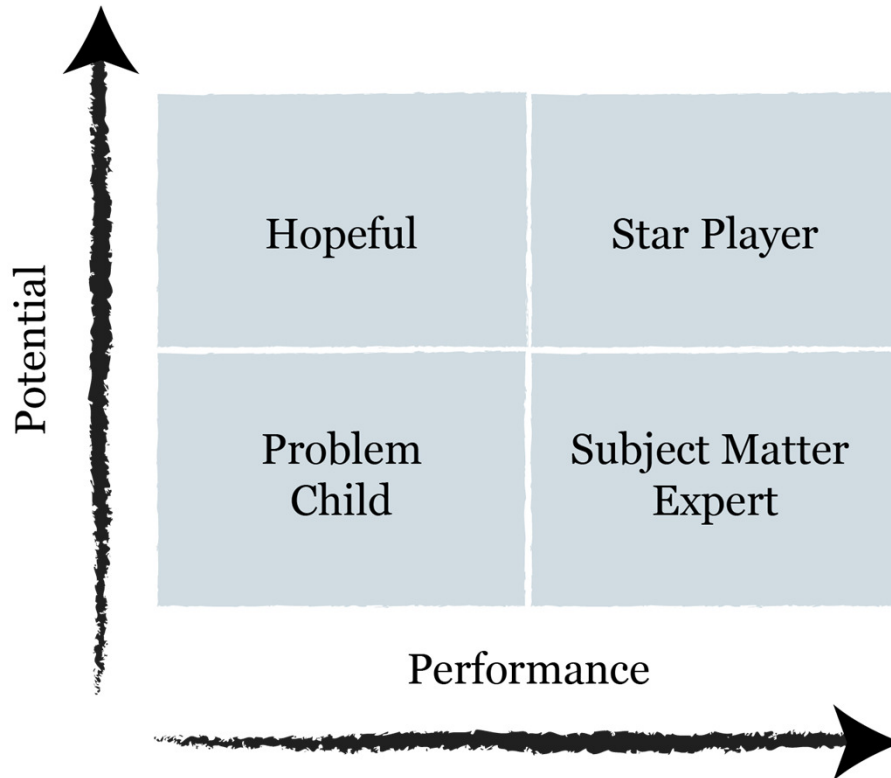


Team Assessment Matrix

Assess each employee on your team and plot them in the matrix. Where they are in their career and development will determine the type of coaching you will need to deliver.



Problem Child

Low potential – low performance. Lacking skills required of them and low ambition and drive.

Subject Matter Expert

Low potential – high performance. Strong knowledge base but low desire for advancement.

Hopeful

High potential – low performance. Ambitious, but further skill development is needed.

Star Player

High potential –high performance. Ambitious and desires additional challenges.